FINANCIAL STATEMENTS AND SUPPLEMENTAL SCHEDULES YEARS ENDED SEPTEMBER 30, 2019 AND 2018 AND INDEPENDENT AUDITOR'S REPORT

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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors First Coast No More Homeless Pets, Inc. Jacksonville, Florida

I have audited the accompanying financial statements of First Coast No More Homeless Pets, Inc. (the "Organization") (A Nonprofit Corporation), which comprise the statements of financial position as of September 30, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion

#### Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Coast No More Homeless Pets, as of September 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Stephane Hatnett
Stephane L. Hartnett, CPA, P.A.

Jacksonville, Florida December 2, 2019

STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2019 and 2018

ASSETS		
	Septem	iber 30
Current Assets:	2019	2018
Cash and cash equivalents (Note B) Accounts receivable Pledges receivable Refundable deposits Inventory	\$ 149,239 688,944 69,970 18,795 84,648	\$ 195,949 717,521 146,588 13,623 165,224
Total Current Assets	1,011,596	1,238,905
Fixed Assets:		
Land Buildings and improvements Machinery and equipment Furniture and fixtures Vehicles  Less accumulated depreciation	68,750 3,314,150 800,887 94,636 163,117 4,441,540 (1,443,265)	68,750 3,298,292 849,839 100,583 163,117 4,480,581 (1,330,766)
Total Fixed Assets	2,998,275	3,149,815
Total Assets	\$ 4,009,871	\$ 4,388,720
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts payable and accrued expenses Deferred revenue Current portion of notes payable	\$ 459,260 400,443 253,430	\$ 631,162 366,350 276,124
Total Current Liabilities	1,113,133	1,273,636
Notes payable, net of current portion	2,588,600	2,652,465
Total Liabilities	3,701,733	3,926,101
Net Assets:  Without donor restrictions  With donor restrictions	308,138	462,619 
Total Net Assets	308,138	462,619
Total Liabilities and Net Assets	\$ 4,009,871	\$ 4,388,720

See notes to financial statements.

STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED SEPTEMBER 30, 2019 and 2018

#### **OPERATING ACTIVITIES:**

CHANGES II	N NET	<b>ASSETS</b>	WITHOUT	DONOR	RESTRICTIONS:
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	Year Ended September 30						
SUPPORT AND REVENUE:	2019	2018					
Program service fees Contributions (includes in-kind of \$298,899 and \$278,593) Grants Special events Miscellaneous  Total public support and revenues	\$ 7,704,967 886,759 110,777 358,019 506 9,061,028	\$ 7,637,710 822,826 54,756 295,661 17,216 8,828,169					
EXPENSES:							
Program services:							
Animal protection and care	8,034,783	7,690,368					
Supporting services:  General and administrative Fundraising  Total expenses	672,892 507,834	697,616 410,906					
	9,215,509	8,798,890					
INCREASE IN NET ASSETS FROM OPERATING ACTIVITIES	(154,481)	29,279					
NET ASSETS AT BEGINNING OF YEAR	462,619	433,340					
NET ASSETS AT END OF YEAR	\$ 308,138	\$ 462,619					

FIRST COAST NO MORE HOMELESS PETS, INC. (A NONPROFIT ORGANIZATION)

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2019

Program Services Supporting Services	Fund	FIGURATION & CALE Administrative Kalsing Expenses	\$ 4,353,433 \$ 350,937 \$ 367,969 \$ 5.072.339	24,296 24,285	2	133.243 - 2322 135.566	11001	1.696 7.237	3,530 16,776		- 40,110 40,110		=	2,383 2,295	1,033	2,454 986	10,210 579 518 11,307		.,	1,089	2,4	11,841 1,750 - 13.591	37,280 5,530 - 42.810		537 537	553 - 142 695	145,969 17,377 23,260 186,606	
			Wages and benefits	Payroll taxes		Advertising	Automotive expenses	Bank services charges	Computer expense	Depreciation	Direct mail	Dues and subscriptions	Insurance	Interest expense	Licenses and permits	Miscellaneous expenses	Office supplies	Postage and delivery	Printing and reproduction	Professional fees (includes \$40,137 in-kind)	Program supplies (includes \$258,762 in-kind)	Rent	Repairs and maintenance (includes \$32,881 in-kind)	Special event expenses (includes \$3,500 in-kind)	Training	Travel	Utilities	

See notes to financial statements.

FIRST COAST NO MORE HOMELESS PETS, INC. (A NONPROFIT ORGANIZATION)

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2018

	Program Services	Supporting Services	ervices	
	Animal	General &	Fund	Total
	Protection & Care	Administrative	Raising	Expenses
Wages and benefits	\$ 4,106,563	\$ 374,609	\$ 302,261	\$ 4.783.433
Payroll taxes	284,206	26,745	19,714	
	4,390,769	401,354	321,975	5,114,098
Advertising	126,778		514	127.292
Automotive expenses	30,920			30,920
Bank services charges	132,025	1,979	8,134	142,138
Computer expense	45,039	4,295	15,919	65,253
Depreciation	,	197,932	•	197,932
Direct mail	•	1	22,202	22,202
Dues and subscriptions	5,951	1	2,634	8,585
Insurance	•	17,134		17,134
Interest expense	124,645	2,668	2,015	129,328
Licenses and permits	941	2,063		3,004
Miscellaneous expenses	5,440	91	109	5,640
Office supplies	11,297	1,445	701	13,443
Postage and delivery	450	1,249	2,809	4,508
Printing and reproduction	34,817	3,215	4,109	42,141
	13,981	8,327	1,062	23,370
Program supplies (includes \$258,762 in-kind)	2,577,694		•	2,577,694
Rent	22,417	•	ŀ	22,417
Repairs and maintenance (includes \$40,137 in-kind)	25,779	39,482	583	65,844
Special event expenses	1	•	9/8/9	6,876
Training	1	1	. 1	. 1
Trapping expenses	14,856		1	14,856
Travel	371	1	330	701
Utilities	126,198	16,382	20,934	163,514
Total expenses	\$ 7,690,368	\$ 697,616	\$ 410,906	\$ 8,798,890

See notes to financial statements.

#### STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2019 AND 2018

	Year Ended September 30				
OPERATING ACTIVITIES:	2019	2018			
Increase in net assets Adjustments to reconcile change in net assets to net cash provided by operating activities:	\$ (154,481)	\$ 29,279			
Depreciation Change in accounts receivable Change in pledges receivable Change in refundable deposits Change in inventory Change in accounts payable	187,601 28,577 76,618 (5,172) 80,576	197,932 (203,190) 68,430 (5,903) (74,785)			
and acccrued expenses Change in deferred revenue	(171,902) 34,093	(11,377) 87,583			
Net cash provided from operating activities	75,910	87,969			
INVESTING ACTIVITIES:					
Disposal (purchase) of fixed assets, net	(36,061)	(104,961)			
Net cash provided by (used in) investing activities	(36,061)	(104,961)			
FINANCING ACTIVITIES:					
Payoff of notes payable	(86,559)	117,146			
Net cash provided by (used in) financing activities	(86,559)	117,146			
NET CHANGE IN CASH AND CASH EQUIVALENTS	(46,710)	100,154			
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	195,949	95,795			
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 149,239	\$ 195,949			
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:					
Interest paid	\$ 124,259	\$ 129,328			

### NOTES TO FINANCIAL STATEMENTS YEARS ENDED SEPTEMBER 30, 2019 AND 2018

#### A. ORGANIZATION

First Coast No More Homeless Pets, Inc. (the "Organization") was organized in Jacksonville, Florida in 2002 as a nonprofit corporation to eliminate the killing of dogs and cats in northeast Florida through targeted spaying and neutering programs. Revenues are derived principally from program service fees, contributions and grants.

### B. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Basis of Presentation – The financial statements of the Organization have been prepared on the accrual basis in accordance with accounting principles generally accepted in the United States of America. The financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958 dated August 2016, and the provisions of the American Institute of Certified Public Accountants (AICPA) "Audit and Accounting Guide for Not-for-Profit Organizations" (the "Guide"). (ASC) 958-205 was effective January 1, 2018.

Under the provisions of the Guide, net assets and revenues, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified as follows:

<u>Net assets without donor restrictions</u>: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Organization's board may designate assets without restrictions for specific operational purposes from time to time.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Non-Profit Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Cash and Cash Equivalents – Cash and cash equivalents principally include cash on hand, cash on deposit, certificates of deposit, and investments with an original maturity of three months or less.

## NOTES TO FINANCIAL STATEMENTS YEARS ENDED SEPTEMBER 30, 2019 AND 2018 (CONTINUED)

Contributions – Unconditional contributions are recognized when pledged and recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Gifts of cash and other assets are reported with donor restricted support if they are received with donor stipulations that limit the use of the donated assets.

When a restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as net assets without donor restriction support. Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Contributions restricted for the acquisition of land, buildings, and equipment are reported as net assets without donor restriction upon acquisition of the assets and the assets are placed in service.

Investments – Net appreciation (depreciation) in the fair value of investments, which consists of the realized gains or losses and the unrealized appreciation (depreciation) on those investments, is presented in the statement of activities in accordance with donor restrictions as investment return. Investment return is presented net of investment fees. The average cost method is primarily used to determine the basis for computing realized gains or losses.

Measure of Operations – The statement of activities reports all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the Organization's ongoing activities. Non-operating activities are limited to resources that generate return from investments, endowment contributions, financing costs, and other activities considered to be of a more unusual or nonrecurring nature.

*Fixed Assets* – Fixed assets are recorded at cost or estimated value at date of donation. Depreciation is computed using the straight-line method over estimated useful lives of 5 to 10 years.

## NOTES TO FINANCIAL STATEMENTS YEARS ENDED SEPTEMBER 30, 2019 AND 2018 (CONTINUED)

Tax Status – The Organization is exempt from Federal income taxes under Internal Revenue Code Section 501 (c)(3).

*Use of Estimates* – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

New Accounting Pronouncement – On August 18, 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to all periods presented.

Functional Expenses – The costs of providing program and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among program and supporting services benefited. Such allocations are determined by management on an equitable basis.

Volunteer Services – The Organization receives significant donated services from unpaid volunteers assisting in the program, management, and fundraising activities. No amounts have been recognized in the statement of activities because the criteria for recognition under FASB ASC 958-10-20 have not been satisfied. Management estimates that there were approximately 12,484 and 12,377 hours of volunteer service rendered to the Organization during the years ended September 30, 2019 and 2018.

*Inventory* – Inventory is stated at cost. The inventory is counted once a month and adjusted to actual.

## NOTES TO FINANCIAL STATEMENTS YEARS ENDED SEPTEMBER 30, 2019 AND 2018 (CONTINUED)

### C. OPERATING LEASES

The Organization uses operating leases for rental of equipment, buildings and parking space. These leases are month-to-month, with no minimum lease commitments extending beyond the current month.

Rental expense under the leases described above during the years ended September 30, 2019 and 2018 was \$13,591 and \$22,417, respectively.

### D. <u>NOTES PAYABLE</u>

The Organization has two notes payable to a board member, secured by furniture and equipment, at an annual rate of 4.25%. Principal and interest are computed using a 10-year amortization schedule. Such amortization requires monthly payments of \$4,846 including interest. The balance on these two notes at September 30, 2019 and 2018 was \$303,703 and \$303,703, respectively.

The Organization has a 5.55% note payable to a commercial bank with principal payments beginning April 1, 2013. Principal and interest are computed using a 20-year amortization schedule. Such amortization requires monthly payments of \$2,167 (including interest). The note is secured by a mortgage on the Organization's real estate. The balance on this note at September 30, 2019 and 2018 was \$292,944 and \$302,870, respectively.

The Organization has a 3% note payable to the City of Jacksonville, Florida. Monthly payments of \$914 (including interest) are computed using a 25-year amortization schedule. The note is secured by a second mortgage on the Organization's real estate. The balance on this note at September 30, 2019 and 2018 was \$130,569 and \$148,996, respectively.

## NOTES TO FINANCIAL STATEMENTS YEARS ENDED SEPTEMBER 30, 2019 AND 2018 (CONTINUED)

The Organization has a 4.72 note payable to a commercial bank with principal payments beginning October 2017 (interest only through September 2016). Monthly payments of \$7,678 (including interest) are computed using a 15-year amortization schedule. The note is secured by a mortgage on the Organization's new building on Cassatt Avenue. The balance on this note at September 30, 2019 and 2018 was \$985,574 and \$1,032,564.

The Organization has a 4.75 note payable to a commercial bank with principal payments beginning January 2017 (interest only through December 2015). Monthly payments of \$6,576 (including interest) are computed using a 5-year amortization schedule. The note is secured by equipment. The balance on this note at September 30, 2019 and 2018 was \$92,131 and \$170,394.

The Organization has a 3% note payable to the City of Jacksonville, Florida. Monthly payments of \$2,851 (including interest) are computed using a 185-month amortization schedule. The note is secured by a second mortgage on the Organization's real estate. The balance of this note at September 30, 2019 and 2018 was \$356,789 and \$379,924, respectively.

The Organization has a 4% note payable to Best Friends Animal Society (a Utah nonprofit corporation). Monthly payments of \$2,025 (including interest) are computed using a 4-year amortization schedule beginning May 1, 2017. The balance on this note at September 30, 2019 and 2018 was \$191,782 and \$185,915, respectively.

The Organization has a 2.625% note payable to the U. S. Small Business Administration ("SBA"). Monthly payments of \$347 (including interest) are computed using a 360-month amortization schedule. The note is secured by the Organization's building on Norwood Avenue. The balance of this note at September 30, 2019 and 2018 was \$79,070 and \$83,023, respectively.

The Organization has a 2.5% note payable to the U. S. Small Business Administration ("SBA"). Monthly payments of \$2,309 (including interest) are computed using a 360-month amortization schedule. The note is secured by the Organization's buildings on Cassat and Norwood Avenue. The balance of this note at September 30, 2019 and 2018 was \$309,468 and \$321,200, respectively.

## NOTES TO FINANCIAL STATEMENTS YEARS ENDED SEPTEMBER 30, 2019 AND 2018 (CONTINUED)

Interest expense on these loans for the years ended September 30, 2019 and 2018 was \$124,259 and \$128,417, respectively.

Expected maturity of debt is as follows for years ended September 30:

2020	\$	253,430
2021		182,437
2022		286,570
2023		194,169
2024		202,085
Thereafter	<u>1</u>	,723,339
	\$2	,842,030

### E. <u>SUBSEQUENT EVENTS</u>

Management has evaluated subsequent events through December 2, 2019, the date on which the financial statements were issued, and has determined there are no subsequent events.