REPORT ON AUDIT OF FINANCIAL STATEMENTS AND ADDITIONAL INFORMATION AND INDEPENDENT AUDITOR'S REPORT

YEAR ENDED SEPTEMBER 30, 2018 AND 2017

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MEMBERS AICPA AND FICPA

INDEPENDENT AUDITORS' REPORT

Board of Directors First Coast No More Homeless Pets, Inc. Jacksonville, Florida

We have audited the accompanying financial statements of First Coast No More Homeless Pets, Inc. (the "Organization") (A Nonprofit Corporation) which comprise the statements of financial position as of September 30, 2018 and 2017 and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of September 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Stephanie Hartnett, CPA, P.A.

Jacksonville, Florida November 8, 2018

STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2018 and 2017

AS	S	E.	TS

100210	Septemi	per 30
Current Assets:	2018	2017
Cash and cash equivalents (Note B)	\$ 195.949	¢ 05.705
Accounts receivable	\$ 195,949 717,521	\$ 95,795
Pledges receivable		514,331
Refundable deposits	146,588 13,623	215,018
Inventory	165,224	7,720 90,439
,	100,224	90,439
Total Current Assets	1,238,905	923,303
Fixed Assets:		
Land	68,750	68,750
Buildings and improvements	3,298,292	3,220,803
Machinery and equipment	849,839	828,267
Furniture and fixtures	100,583	94,683
Vehicles	163,117	163,117
	4,480,581	4,375,620
Less accumulated depreciation	(1,330,766)	(1,132,834)
Total Fixed Assets	3,149,815	3,242,786
Total Assets	\$ 4,388,720	\$ 4,166,089
LIABILITIES AND NET ASSETS Current Liabilities:		
A		
Accounts payable and accrued expenses Deferred revenue	\$ 631,162	\$ 642,539
	366,350	278,767
Current portion of notes payable	276,124	289,282
Total Current Liabilities	1,273,636	1,210,588
Notes payable, net of current portion	2,652,465	2,522,161
Total Liabilities	3,926,101	3,732,749
Net Assets:		
Unrestricted	462,619	433,340
Temporarily restricted		400,040
Total Net Assets	462,619	433,340
Total Liabilities and Net Assets	\$ 4,388,720	\$ 4,166,089

See notes to financial statements.

STATEMENT OF ACTIVITIES FOR THE YEARS ENDED SEPTEMBER 30, 2018 and 2017

Unrestricted Support and Revenue:	Year Ended Se	ptember 30		
	2018	2017		
Program service fees Contributions (includes in-kind of \$278,593 and \$219,560) Grants Special events Miscellaneous Total public support and revenues	\$ 7,637,710 822,826 54,756 295,661 17,216 8,828,169	\$ 6,688,114 1,166,468 121,545 163,250 50,520 8,189,897		
Program services: Animal protection and care Supporting services: General and administrative Fundraising Total expenses	7,690,368 697,616 410,906 8,798,890	7,028,033 506,370 404,039 7,938,442		
INCREASE IN NET ASSETS	29,279	251,455		
NET ASSETS AT BEGINNING OF YEAR	433,340	181,885		
NET ASSETS AT END OF YEAR	\$ 462,619	\$ 433,340		

FIRST COAST NO MORE HOMELESS PETS, INC. (A NONPROFIT ORGANIZATION)

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2018

	Total	Expenses	\$ 4,783,433	330,665	5,114,098	127,292	30,920	142,138	65,253	197,932	22,202	8,585	17,134	129,328	3,004	5,640	13,443	4,508	42,141	23,370	2,577,694	22,417	65,844	6,876	1	14,856	701	163,514	\$ 8,798,890
ervices	Fund	Raising	\$ 302,261	19,714	321,975	514		8,134	15,919	•	22,202	2,634	1	2,015		109	701	2,809	4,109	1,062			583	9,876	•	e	330	20,934	\$ 410,906
Supporting Services	General &	Administrative	\$ 374,609	26,745	401,354	,		1,979	4,295	197,932	31	546	17,134	2,668	2,063	91	1,445	1,249	3,215	8,327	•	,	39,482	,)	6		16,382	\$ 697,616
Program Services	Animal	Protection & Care	\$ 4,106,563	284,206	4,390,769	126,778	30,920	132,025	45,039	ī	Ü	5,951	1	124,645	941	5,440	11,297	450	34,817	13,981	2,577,694	22,417	25,779	1	1	14,856	371	126,198	\$ 7,690,368
			Wages and benefits	Payroll taxes		Advertising (includes \$15,681 in-kind)	Automotive expenses	Bank services charges	Computer expense	Depreciation	Direct mail	Dues and subscriptions	Insurance	Interest expense	Licenses and permits	Miscellaneous expenses	Office supplies	Postage and delivery	Printing and reproduction	Professional fees	Program supplies (includes \$241,774 in-kind)	Rent	Repairs and maintenance (includes \$21,138 in-kind)	Special event expenses	Training	Trapping expenses	Travel	Utilities	Total expenses

FIRST COAST NO MORE HOMELESS PETS, INC. (A NONPROFIT ORGANIZATION)

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2017

	Program Services	Supporting Services	ervices	
	Animal Protection & Care	General & Administrative	Fund Raising	Total Expenses
Wages and benefits	\$ 3,604,028	\$ 288,704	\$ 268,990	\$ 4,161,722
Payroli taxes	3,879,497	311,552	288,812	4,479,861
Advertising (includes \$22,125 in-kind)	158,368	1	17,252	175,620
Automotive expenses	18,821	ř	E	18,821
Bank services charges	110,760	1,591	4,591	116,942
Computer expense	55,876	4,885	10,600	71,361
Depreciation	169,240	13,775	13,775	196,790
Direct mail	1	•	17,485	17,485
Dues and subscriptions	8,036	ı	386	8,422
Insurance	611	29,130		29,741
Interest expense	103,144	47,570	3,864	154,578
Licenses and permits	434	872	I S	1,306
Miscellaneous expenses	12,685	814	6,322	19,821
Office supplies	10,911	1,155	554	12,620
Postage and delivery	779	935	2,454	4,168
Printing and reproduction	26,283	3,331	4,310	33,924
Professional fees (includes \$10,105 in-kind)	14,002	26,084	1,624	41,710
Program supplies (includes \$150,949 in-kind)	2,297,672	•		2,297,672
Rent	12,768	1	•	12,768
Repairs and maintenance (includes \$32,881 in-kind)	14,836	41,911	205	56,952
Special event expenses (includes \$3,500 in-kind)	1	•	9,263	9,263
Training	553	3118		553
Travel	8,135	1	1,283	9,418
Utilities	124,622	22,765	21,259	168,646
Total expenses	\$ 7,028,033	\$ 506,370	\$ 404,039	\$ 7,938,442

STATEMENT OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

	Year Ended September 30					
OPERATING ACTIVITIES:	2018	2017				
Increase in net assets Adjustments to reconcile change in net assets to net cash provided by operating activities:	\$ 29,279	\$ 251,455				
Depreciation Change in accounts receivable Change in pledges receivable Change in refundable deposits Change in inventory Change in accounts payable	197,932 (203,190) 68,430 (5,903) (74,785)	196,790 (122,934) (215,018) (466) 45,557				
and acccrued expenses Change in deferred revenue	(11,377) 87,583	18,487 75,601				
Net cash provided from operating activities	87,969	249,472				
INVESTING ACTIVITIES:						
Purchase of fixed assets	(104,961)	(19,753)				
Net cash used in investing activities	(104,961)	(19,753)				
FINANCING ACTIVITIES:						
Payoff of notes payable	117,146	(153,173)				
Net cash provided by (used in) financing activities	117,146	(153,173)				
NET CHANGE IN CASH AND CASH EQUIVALENTS	100,154	76,546				
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	95,795	19,249				
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 195,949	\$ 95,795				
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:						
Interest paid	\$ 129,328	\$ 154,578				

NOTES TO FINANCIAL STATEMENTS YEARS ENDED SEPTEMBER 30, 2018 AND 2017

A. ORGANIZATION

First Coast No More Homeless Pets, Inc. (the "Organization") was organized in Jacksonville, Florida in 2002 as a nonprofit corporation to eliminate the killing of dogs and cats in northeast Florida through targeted spaying and neutering programs. Revenues are derived principally from program service fees, contributions and grants.

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation – The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and the changes therein are classified and reported as follows:

- a. *Unrestricted net assets* Net assets and contributions not subject to donor-imposed stipulations.
- b. Temporarily restricted net assets Net assets and contributions subject to donor-imposed stipulations that may or will be met by actions of the Organization and/or passage of time. After the donor-imposed time or purpose restriction is satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported within the statement of activities as net assets released from restrictions.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Federal, state, and local grants are recognized as unrestricted revenue to the extent expenses have been incurred under the terms of the respective grant agreements. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by donor stipulation or by law.

Cash and Cash Equivalents – Cash and cash equivalents principally include cash on hand, cash on deposit, certificates of deposit, and investments with an original maturity of three months or less.

NOTES TO FINANCIAL STATEMENTS YEARS ENDED SEPTEMBER 30, 2018 AND 2017 (CONTINUED)

Contributions – Contributions, including unconditional promises to give due in future periods, are recognized as revenues in the period made or received. Conditional promises to give, which depend upon specified future and uncertain events, are recognized as revenue when the conditions upon which they depend are substantially met.

Fixed Assets – Fixed assets are recorded at cost or estimated value at date of donation. Depreciation is computed using the straight-line method over estimated useful lives of 5 to 10 years for equipment, 40 years for improvements, and 40 years for buildings.

Functional Expenses – Certain expenses have been summarized on a functional basis in the Statement of Activities and the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Tax Status – The Organization is exempt from Federal and state income taxes under Internal Revenue Code Section 501(c)(3).

Use of Estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Advertising Costs - A substantial portion of advertising expenses are donated free of charge, including broadcast media advertisements of program services and special events. Costs are estimated based on fees charged for like-kind advertisements. Recognition in the statement of activities occurs when the costs are incurred.

Volunteer Services - The Organization receives significant donated services from unpaid volunteers assisting in program, management, and fundraising activities. No amounts have been recognized in the statement of activities because the criteria for recognition under FASB ASC 958-10-20 have not been satisfied. Management estimates that there were approximately 12,377 and 6,444 hours of volunteer service rendered to the Organization during the years ended September 30, 2018 and 2017.

Inventory – Inventory is stated at cost. The inventory is counted once a month and adjusted to actual.

NOTES TO FINANCIAL STATEMENTS YEARS ENDED SEPTEMBER 30, 2018 AND 2017 (CONTINUED)

C. OPERATING LEASES

The Organization uses operating leases for rental of equipment, buildings and parking space. These leases are month-to-month, with no minimum lease commitments extending beyond the current month.

Rental expense under the leases described above during the years ended September 30, 2018 and 2017 was \$22,417 and \$12,768, respectively.

D. NOTES PAYABLE

The Organization has two notes payable to a board member, secured by furniture and equipment, at an annual rate of 4.25%. Principal and interest is computed using a 10-year amortization schedule. Such amortization requires monthly payments of \$4,846 including interest. The balance on these two notes at September 30, 2018 and 2017 was \$303,703 and \$324,304, respectively.

The Organization has one note payable to a board member, secured by furniture and equipment, at an annual rate of 8.0%. Principal and interest is computed using a 23-month amortization schedule. The balance on this note at September 30, 2018 and 2017 was \$0 and \$26,302, respectively.

The Organization has a 4.25% note payable to a commercial bank with principal payments beginning April 1, 2013. Principal and interest is computed using a 20-year amortization schedule. Such amortization requires monthly payments of \$2,167 (including interest). The note is secured by a mortgage on the Organization's real estate. The balance on this note at September 30, 2018 and 2017 was \$302,870 and \$313,518, respectively.

The Organization has a 3% note payable to the City of Jacksonville, Florida. Monthly payments of \$1,005 (including interest) are computed using a 25-year amortization schedule. The note is secured by a second mortgage on the Organization's real estate. The balance on this note at September 30, 2018 and 2017 was \$148,996 and \$156,489, respectively.

NOTES TO FINANCIAL STATEMENTS YEARS ENDED SEPTEMBER 30, 2018 AND 2017 (CONTINUED)

The Organization has a 4.25 note payable to a commercial bank with principal payments beginning October 2017 (interest only through September 2016). Monthly payments of \$7,678 (including interest) are computed using a 15-year amortization schedule. The note is secured by a mortgage on the Organization's new building on Cassatt Avenue. The balance on this note at September 30, 2018 and 2017 was \$1,032,564 and \$1,071,018.

The Organization has a 4.75 note payable to a commercial bank with principal payments beginning January 2017 (interest only through December 2015). Monthly payments of \$7,865 (including interest) are computed using a 5-year amortization schedule. The note is secured by equipment. The balance on this note at September 30, 2018 and 2017 was \$170,394 and \$242,736.

The Organization has a 3% note payable to the City of Jacksonville, Florida. Monthly payments of \$2,851 (including interest) are computed using a 185-month amortization schedule. The note is secured by a second mortgage on the Organization's real estate. The balance of this note at September 30, 2018 and 2017 was \$379,924 and \$402,375, respectively.

The Organization has a 6% note payable to Best Friends Animal Society (a Utah nonprofit corporation). Monthly payments of \$4,919 (including interest) are computed using a 4-year amortization schedule beginning May 1, 2017. The balance on this note at September 30, 2018 and 2017 was \$185,915 and \$189,884, respectively.

The Organization has a 2.625% note payable to the U. S. Small Business Administration ("SBA"). Monthly payments of \$347 (including interest) are computed using a 360-month amortization schedule. The note is secured by the Organization's building on Norwood Avenue. The balance of this note at September 30, 2018 and 2017 was \$83,023 and \$84,817, respectively.

The Organization has a 2.5% note payable to the U. S. Small Business Administration ("SBA"). Monthly payments of \$2,309 (including interest) are computed using a 360-month amortization schedule. The note is secured by the Organization's buildings on Cassat and Duval Streets. The balance of this note at September 30, 2018 was \$321,200.

Interest expense on these loans for the years ended September 30, 2018 and 2017 was \$128,417 and \$148,446, respectively.

NOTES TO FINANCIAL STATEMENTS YEARS ENDED SEPTEMBER 30, 2018 AND 2017 (CONTINUED)

Expected maturity of debt is as follows for years ended September 30:

2019	\$ 276,124
2020	296,011
2021	241,221
2022	190,945
2023	426,840
Thereafter	1,497,448
	\$2,928,589

E. <u>SUBSEQUENT EVENTS</u>

Management has evaluated subsequent events through November 8, 2018, the date on which the financial statements were issued, and has determined there are no subsequent events.