

BEST VEHERINARY PRACTICES

FIRST COAST NO MORE HOMELESS PETS 2018 ANNUAL REPORT



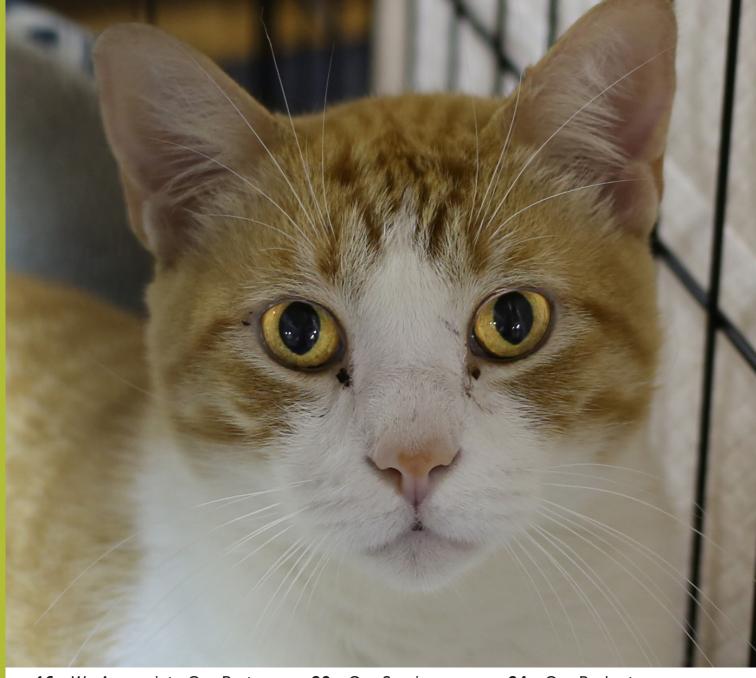


CARE ● COMPASSION ● COMMUNITY



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WHO WE ARE

The mission of First Coast No More Homeless Pets is to end the killing of dogs and cats in shelters in our community, across our region, and beyond.

We operate a high-quality, low-cost veterinary hospital and clinic where we treat and heal more than 95,000 animals from across northeast Florida and southeast Georgia. Our nationally recognized spay/neuter clinic and wide range of additional programs and services are the foundation for our unique model that effectively decreases the number of pets entering shelters and increases the number of pets moving to homes from shelters.

We believe all our neighbors should have access to care for their pets, so our prices for veterinary care are significantly lower than for-profit veterinarians. In keeping with our values, we have special charitable programs to help people afford critical care, spay or neuter surgery, and food for their pets at our Pet Food Bank. One of our core commitments is that no pet in need of critical care will go untreated due to the financial capacity of their loved ones. We have proudly distributed more than 1.8 million pounds of pet food to low-income pet owners since this program launched. We have saved the lives of thousands of feral cats through our nationally recognized Feral Freedom program. And, of course, our nationally recognized Mega Adoption Events have found homes for more than 17,000 dogs and cats from shelters and rescues across northeast Florida, southeast Georgia, and beyond.

Our holistic approach to animal welfare across our region has become a national model. **But** for us, the only thing that matters is that every dog and cat, and the people they love, get the care and support they need.



Norwood Spay/Neuter Clinic



Cassat Regional Veterinary Hospital

LETTER FROM OUR CEO

Dear Friends and Fellow Animal Lovers,

As I sat down to write the annual report note this year, I realized the most important thing I needed to do was convey my deepest and most sincere gratitude to all of you, our supporters, who make our efforts possible. We had another terrific year of lifesaving work, thanks to your trust and passion for our mission. We expanded our community presence, helped so many of our neighbors across the two-state region, and kept dogs and cats out of shelters and in homes. No need for a detailed list here. The information, and perhaps more importantly, the pictures in this annual report will vividly capture the efforts of our doctors, our volunteers, and staff in a way that I never could in a single note.

I do hope after you review this annual report that you will come visit us and see the amazing work we do each and every day. My greatest joy is to walk around our hospitals and visit with clients and supporters as together we see volunteers working to support our mission, staff engaged with clients as they meet their needs, and veterinarians caring for animals to make sure they have a life filled with health and happiness.

Thank you for your interest, your support, and your trust!

Pultollame

Rick DuCharme Founder and Chief Executive Officer (904) 520-7910



SAMUEL GETS A SECOND CHANCE

Front Cover Story

Samuel was a feral cat who lived on the streets with his three brothers in southeast Georgia. Thanks to the care and compassion of our partners at No Kill Glynn County, all three feral cats were saved from the streets and brought to FCNMHP to be neutered – still the best and most humane way to end overpopulation.

During that routine surgery, our doctors realized that Samuel had a severe eye infection. With the support of generous donors, our doctors were immediately able to perform surgery to keep the dangerous infection from spreading and claiming his life. Unfortunately his left eye had to be removed as part of the treatment.

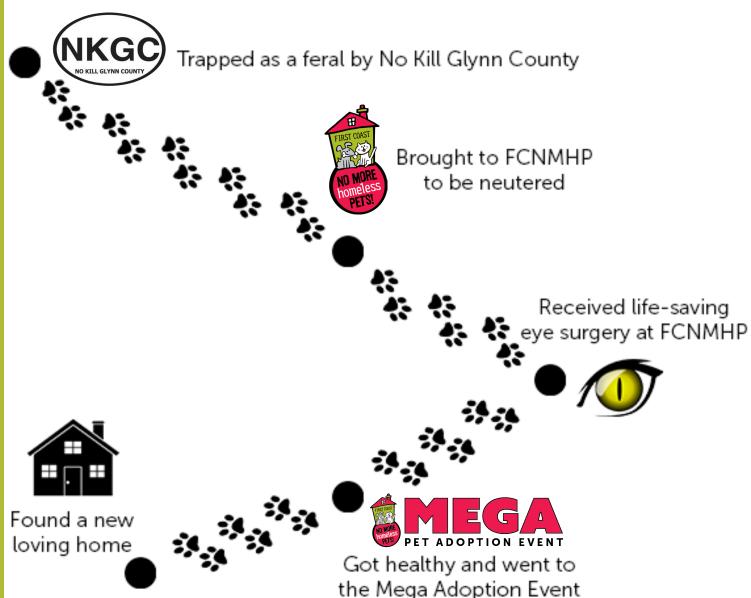




Samuel bounced back quickly and proved to have a playful, free spirit and made his way to the September Mega Adoption Event. His winning spirit and positive outlook caught the attention of a young couple. After a few minutes of playing with him, they fell in love, and, as they say, the rest is history.

Samuel started his life on the streets in Georgia, but thanks to the caring people at NKGC, our dedicated team at FCNMHP, and a loving couple here in northeast Florida, the world is looking pretty good to this year's Annual Report cover boy!

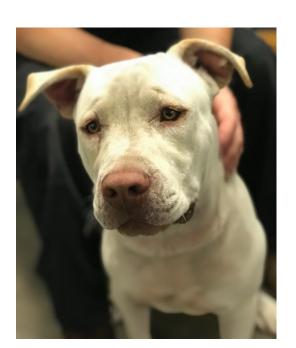
SAMUEL'S JOURNEY TO HEALTH AND HAPPINESS



HIGH QUALITY VETERINARY CARE FOR ALL

At the heart of everything we do here at First Coast No More Homeless Pets is our team of 125 paid staff including 21 veterinarians, 65 vet techs, and hundreds of volunteer staff who help keep our full-scale veterinary hospitals running seven days a week. We understand that a comprehensive, multi-program approach is the only way to keep dogs and cats in homes and out of shelters. All our programs and services start right here at our hospitals. We perform up to 25,000 spay/neuter surgeries every year at our 10,000 square foot Norwood Avenue Clinic, which also serves a large community with traditional veterinary care. Meanwhile, our Cassat Avenue Hospital is recognized as the largest non-profit safety net veterinary hospital in the Southeast United States.







HIGH QUALITY VETERINARY CARE FOR ALL

Continued



We are proud to support everyone in our community, but our core commitment is to make sure that our low and moderate income neighbors have the opportunity to keep their pets healthy and cared for. Our facilities are located in low-income, under-served areas of Jacksonville adjacent to major regional interstates, and our prices for veterinary care are significantly lower than those offered by for profit veterinarians. In addition, we have special programs to help people afford needed veterinary care. We offer payment plans for people who cannot afford to pay for the veterinary service outright. Beyond that, we pledge that anyone who needs critical care for their pet but cannot afford it will receive the needed care paid by charity funds, thanks to the generosity of our donors.



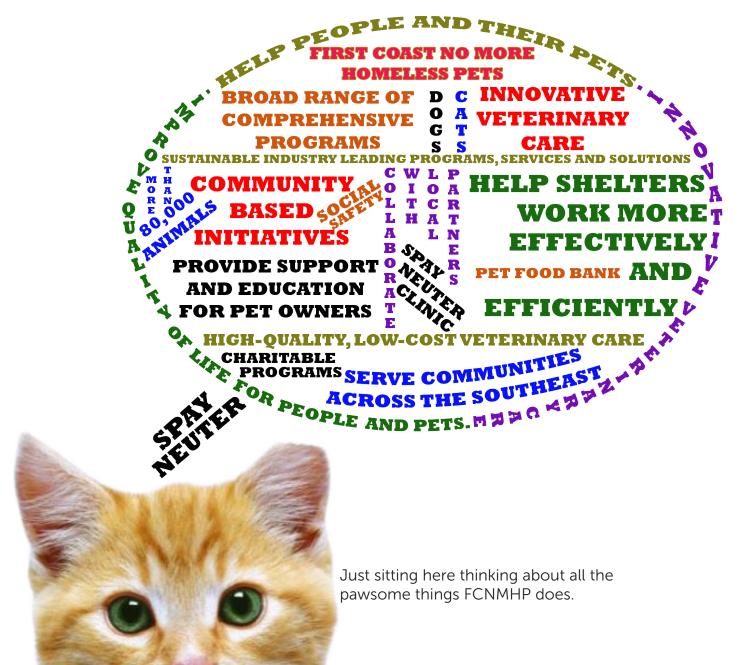


SPAY/NEUTER PROGRAMS

Targeted spay/neuter surgeries are at the heart of our strategy to end overpopulation and homelessness. We provide free surgeries for dogs and cats most at risk of entering the shelter: those owned by low-income people, animals residing in areas with high shelter admissions, large dogs, and feral cats. Our facility is among the largest in the nation, and last year we performed 21,638 free or low-cost spay/neuter surgeries.



Spay/neuter: humane and effective.

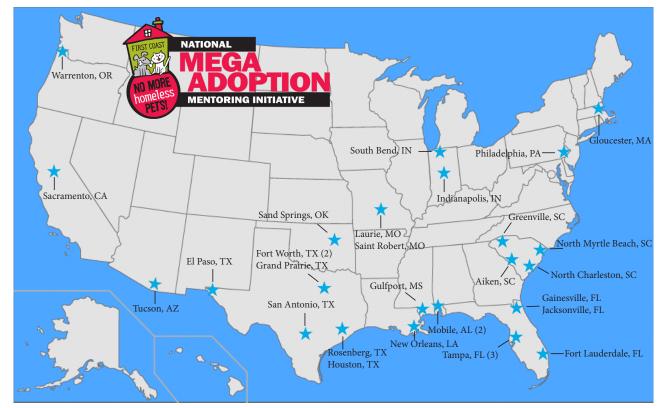




June 10, 2018

That magical moment when lifelong friendships begin.

MEGA MENTORING INITIATIVE



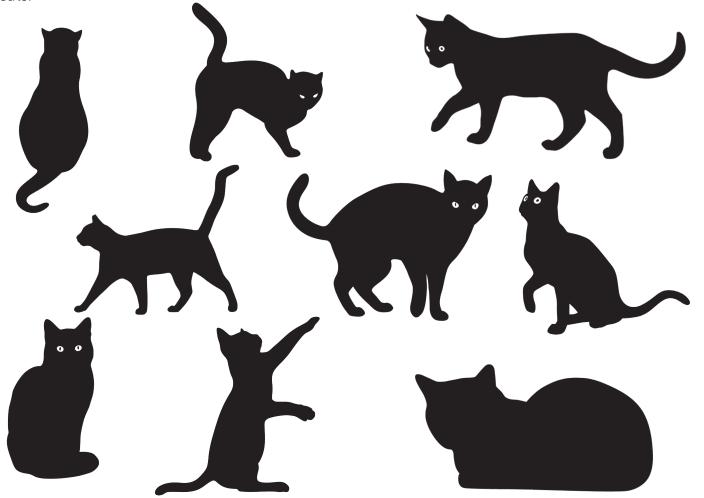
First Coast No More Homeless Pets introduced Mega Adoption Events as part of our holistic approach to helping partners in northeast Florida, and beyond to increase shelter live release rates. After dozens of Mega Adoption Events, we can proudly say more than 17,000 dogs and cats have found homes, and rural shelters have been able to expand high live release rates.

Increasingly, organizations have sought information, guidance, and mentoring as they seek to find uniquely local solutions using the Mega Adoption model. With First Coast No More Homeless Pets serving as mentors, both Indianapolis and Philadelphia have proven that this model is exportable and can be adapted to meet the needs of local organizations and markets. With the support of the Petco Foundation, the National Mega Adoption Mentoring Initiative will save lives in dozens of cities in the years to come.



FERAL FREEDOM

A great example of the vision, reach, and power of the organization is the Feral Freedom program. Introduced in 2008, it was the first public-private collaboration to save all feral, stray, and community cats that entered Jacksonville city shelters. To date, the Feral Freedom program has saved the lives of more than 30,000 cats and had a significant impact on quality of life issues across the city of Jacksonville. With the support of national animal welfare leaders such as Best Friends, Million Cat Challenge, and Alley Cat Allies, organizations have looked to FCNMHP's Feral Freedom program as the national "Best Practice." Groups large and small have been mentored by FCNMHP, saving the lives of hundreds of thousands of cats.



WE APPRECIATE OUR PARTNERS

MAKING A DIFFERENCE DOWN THE STREET, ACROSS THE REGION AND BEYOND

No one organization can end the killing of dogs and cats in shelters, and that is why First Coast No More Homeless Pets is proud to work with so many partners to help animals. We work with rescues and shelters across our region and beyond to make sure that every partner has access to low-cost spay/neuter surgery, Mega Adoption events to help clear shelters, crucial veterinary services as needed, and so much more.























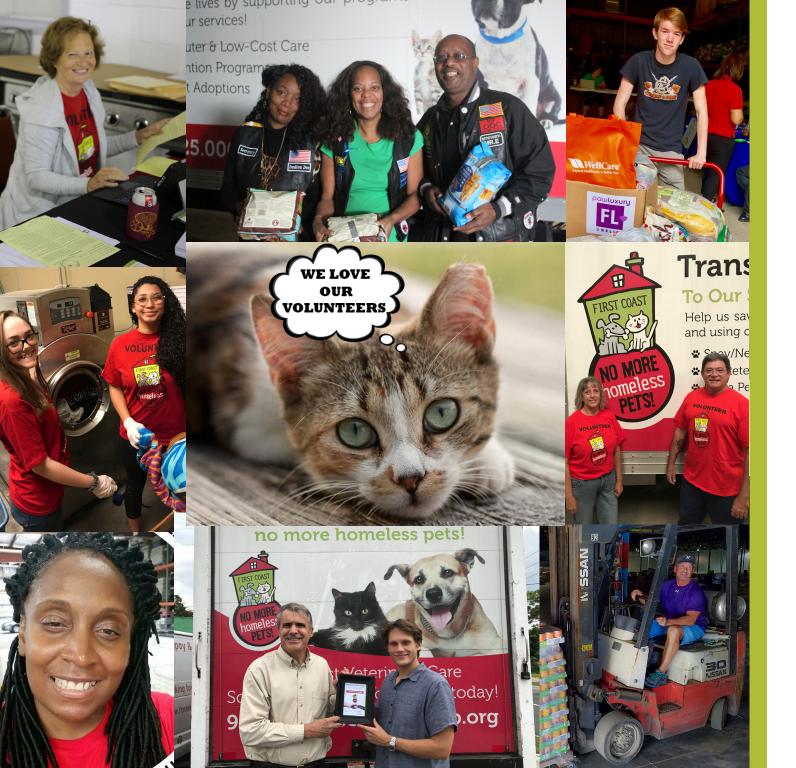












MAKING A DIFFERENCE IN RURAL COMMUNITIES: THE POWER OF VOLUNTEERS

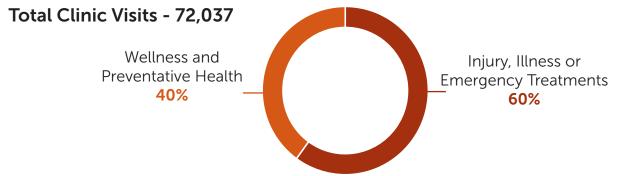
A team of caring volunteers, generously funded by Alley Cat Allies (ACA) as well as other local donors, tackled a community-wide feral cat problem in rural Welaka, Florida. ACA is a leading national animal welfare group dedicated to improving the lives of cats and kittens across the nation. In partnership with municipal leaders and volunteers, the team launched the community-wide trapping initiative in early April. This humane answer to feral cat overpopulation involves trapping, neutering, and returning the majority of the community cats to help solve the challenge of the fast-growing population that inhabits this rural community. The team successfully returned more than 150 cats to their outdoor homes in the rural community after surgery at FCNMHP's spay/neuter clinic in Jacksonville. Hundreds of volunteer hours were dedicated to the project as community members from the river town joined forces with FCNMHP volunteers to make a difference in the lives of these cats.

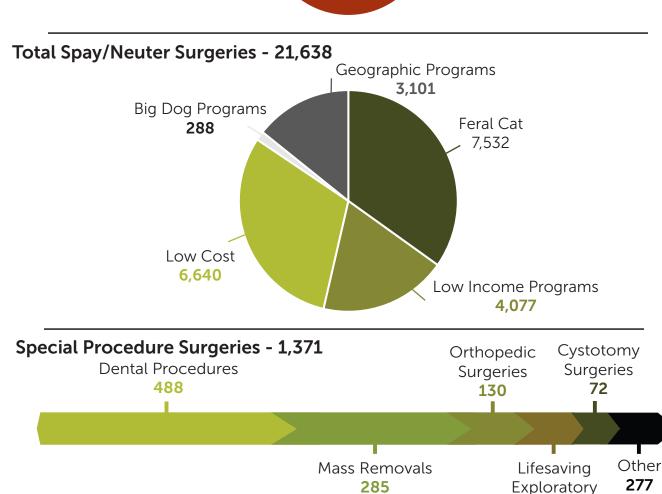




FCNMHP has partnered with the Eckerd Connects' young adult program for the last two and a half years. Interns from the program receive 3-6 months of hands-on training and several have been hired full time at FCNMHP. In August, the Norwood Spay/Neuter Clinic received the "Collaborate Award" from Eckerd Connects.

MORE THAN 95,000 DOGS AND CATS HELPED





Surgeries

119



Our full range of programs and services makes a difference in the lives of our neighbors.

FIRST COAST NO MORE HOMELESS PETS PET FOOD BANK

Since March 2010, the First Coast No More Homeless Pets Pet Food Bank has helped keep pets in homes and out of shelters. More than 1.8 million pounds of pet food have been shared, thanks to our many food bank donors and sponsors.

The Pet Food Bank relies solely on community donations and volunteers. Food is distributed every 6 weeks to qualified families in need. Without the program, many Pet Food Bank attendees say they would not be able to afford to keep their beloved pets.

Special thanks to our partners:













Our local Publix. Stores





OUR LEADERS









Our paid and volunteer leadership staff provide support to our team of professionals, volunteers, and supporters. Together, they make sure the people and pets who count on FCNMHP each and every day enjoy quality care and innovative animal welfare solutions across our region and beyond.

LEADERSHIP

Rick DuCharme Founder/CEO

Dr. Ravi PutluruMedical Director

Jennifer BarkerChief Operating Officer

Rob LevineChief Development Officer

THE BOARD

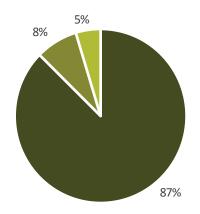
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Tom Moilanen - Board Treasurer
Mary Ashley
Lisa Crowley
Debbie Fields - Past Board President
Emilie Johnson - Past Board President
Rene Kurzius
Joseph A. Strasser

OUR BUDGET

The team at FCNMHP takes great pride in our stewardship of the donor dollar and our operating efficiency across our full range of services and programs. As you review our budget numbers, we think you will agree that we work hard to keep costs down as we increase medical care, grow service delivery, and focus on our core mission: to end the killing of dogs and cats in shelters.

YEAR	PROGRAM SERVICES	MANAGEMENT & OVERHEAD	FUNDRAISING	TOTAL EXPENSES
2007-2008	\$811,890	\$40,191	\$85,547	\$937,628
2008-2009	\$1,496,037	\$138,709	\$138,214	\$1,772,960
2009-2010	\$1,732,424	\$161,348	\$140,976	\$2,034,748
2010-2011	\$2,452,242	\$284,765	\$189,754	\$2,926,761
2011-2012	\$3,693,662	\$242,321	\$210,634	\$4,146,617
2012-2013	\$3,581,237	\$405,328	\$196,615	\$4,183,180
2013-2014	\$5,401,934	\$395,015	\$288,030	\$6.084,979
2014-2015	\$5,415,900	\$459,173	\$279,309	\$6,154,382
2015-2016	\$5,856,577	\$532,124	\$271,252	\$6,659,953
2016-2017	\$7,028,033	\$506,370	\$404,039	\$7,938,442
2017-2018	\$7.690.368	\$697.616	\$410.906	\$8.798.890





PROGRAM SERVICES • MANAGEMENT • FUNDRAISING & OVERHEAD

MAJOR DONORS

We are so grateful to our **Major Donors** who are helping to spread our mission far and wide.

OVER \$100,000

Richard and Mary Ashley Petco Foundation **Amazon Jax 3/Vendor Return** Joseph A. Strasser

\$50,000-\$99,999 **Estate of Arthur Wissler**

\$10,000-\$49,999

Adecco North America Alley Cat Allies Lauretta Boyd Charitable Trust Robert Davis **DuBow Family Foundation** Feeding Northeast Florida Fleming Family Foundation Florida Animal Friends Terry and Sharon Fowler Linda Gordon Alan and Pam Green Bill and Susan Gussman Steve and Jane Horn Kevin Johnson Rene' Kurzius Gregory and Lesa Mullins North Florida Warehouse FTZ Patina Solutions Group, Inc. Martin and Marian Rees RTJC Hogan Family Foundation Cvnthia Sanborn Spring Point, LLC WellCare Health Plans **Estate of Nancy Westcott**

Jackie Zehring \$1,000-\$9,999

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Don Manuchia

Sonny and Cheryl Martin

Metro Entertainment Complex

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Doreice Denson

Rick DuCharme

Our Circle is made up of our special friends who want to leave a legacy of their love of animals by including FCNMHP in their estate plans.

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FIRST COAST FAMILY

Special thanks to our **First Coast Family** who give each month to help support our life-saving programs.

Roni Adams Cindi Adams Sharon Joel Albright Wayne Alford Thomas and Margaret Allen John and Ana Antunes Teresa Arnold-Simmons Thomas Bailey Patricia Baldwin Pamela Belmonte Stephen Berg Margo Bliss Suzanne Bradley Alison Bremer Christy Brown Joyce Bryan Jane Bryant Jan Burnett Dana Burnette Wavne and Rhonda Carmichael Carol Catlett Jayme Chauvin Paulette Cleveland Colleen Clements Jennie-Lynn Collins Kimberly Combs Judith Connare Elizabeth Copley Barbara Cowan Barbara Cox Vicki Cross Dianne Davis Marian Davis Dixon. Smith & Associates. Inc. Stewart and Irma Dowless Ruth Drve Penny Édwards

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If you have included us in your estate plans, we'd love to include you in our Circle of Forever Friends! Please contact Barbara Barrett at 904.520.7901 or email her at bbarrett@fcnmhp.org.

Stephanee Rose

Margaret Schriefer

Robert and Sonya

Judith Rote

Karen Scott

Julie Sears

Holly Shock

Simmons

James Simpson

Andrea Sisneros

Jennifer Smith

Leslie Smith

Rachel Smith

Shannon Smith

Tammie Sparks

Julie Stromick

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Appointments and General Questions

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Donor Services (904) 520-7900



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